



UNIVERSIDAD TECNOLÓGICA DEL NORTE DE AGUASCALIENTES, MEXICO. Associate Degree in: Marketing Business Development

Our careers are intended to Professionals Competences therefore the first 6 quartermesters of your career curriculum is called: Marketing Business Development

In the second stage (the next 5 quartermesters) you'll finish your studies as: Bachelor degree in Science: Enterprise Development and Innovation

Professional Occupation:	Professional Acting Scenarios:	
Companies in the industrial and	The Development and innovation Engineer	
commercial sector.	Busines could work as:	
Financial Organizations	Director, Deputy Director, Manager,	
Adversiting Agencies and Market	Deputy Manager, Head of Department,	
research.	Marketing adversiting, public relations,	
	Human Resources, Administration and	
	Finance, Logistics and Distribution.	

Scholarships The UTNA has a scholarship scheme that offers great opportunities for you to study your career at the university. - Scholarship "Manutención" - Scholarship "Bécalos" - Internal Scholarship - Scholarship Food, Transport and Sport	We have 25 transportation routes for your comfort. For more distant locations.
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Business Incubator

The UTNA offers students and general entrepreneurial community, a platform to boost business creation through its Business Incubator, providing counseling, guidance to financial programs and diffusion in different photos.



CURRICULUM



Marketing Business Development	
First Quarter	Fouth Quarter
Sociocultural studies 1	
English 1	Sociocultural studies IV
Administration	English IV
Quality	International commerce
Business environment	Marketing research II
Oral & written expression 1	Marketing mix
Marketing fundamentals	Business Plan
Computering for business 1	Adversiting prouctions I
Mathematics	
Second Quarter	Fifth Quarter
Sociocultural studies II	English V
English II	E-Commerce
Purchase	Oral &written expression II
Statistics for business	Multidiscipline II
Consumers behavior	Export Plan
Sales management	Marketing, Strategic Planning
Computering for business II	Advertising prouction II
Budgets	Human Relationship
Third Quarter	Sixth Quarter
Sociocultural studies III	iternship
English III	
Warehouse administration	
Marketing communications	
Sales stratergies	
Finances	
Multidiscipline I	
Marketing research	
Strategic marketing	

CURRICULUM Bachelor degree in Science: Enterprise Development and Innovation

Seventh Semester	Ninth Semester
Time Management	Address of High Performance Teams
Special Accounting	Cost and Inventory Management
Financial Structure	Government Auditing





Physical People Tax Simulator English VI	Financial Evaluation Human Resources Management integrator I English VIII Individual Tax Simulator Nonprofit
Eighth Semester Planning and Organization of Work Governmental Accounting Capital Structure People Simulator Attorney Morales English VII	Tenth Semester Business Negotiation Administration Costs for Decision Making Salaries and Wages Tax Audit English IX integrator I Integrative II Fiscal Defenses Seminar

Eleventh Semester Professional Practices

